

	ENCORE HOME IMPROVEMENTS	COMPANY X	COMPANY Y
Years in Business	Established Since 1987		
Member of BBB & SAWDAC	Yes		
Insurance	Yes \$5,000,000.00 Protection for You		
License & Registration	Yes, Metro #B15023 All in good standing		
References	Local references available upon request		
Installer's Qualifications	Trained & Certified 10-25 years experience Window Wise Certified		
Payment Terms	Minimum deposit Bank financing VISA AMEX M/C		
Warranty	Lifetime Comprehensive Entire window		
Contract	All work is specified No additional costs after commencement		
Installations	Meet or exceed all CSA A440 Standards		
Window Wise	Trained Installers Products Approved & Certified		
Service	"Better than the Best" See Promise Letter Local Service People		
Window Types	Diamond Series Canadian Made Locally CSA/Energy Star/ISO9000		
Design	Tempsmart Superspacer Stainless Steel Lifetime Warranty		
Testing Rating Certifications	Tempsmart Superspacer Stainless Steel Lifetime Warranty		
Spacer Type	Tempsmart Superspacer Stainless Steel Lifetime Warranty		
Low "E" & Argon Glass	Included Solar Gain/Solar Shield Hardcoat/Softcoat		
Hardware	Heavy Duty Truth / Maxim Lifetime Warranty		
Weather-stripping	Triple seal Double neoprene bulb & Schlegal Fin seals		
Installation	Retrofit or Tear out Insulation, caulking, trim Brickmould casing		
Job site	Clean up of job site Disposal of all debris Fully insured		
Standard Premium Options	Safety locks & latches Multi-point hardware Fold down handles		
Upgrade Options	Custom colours Decorative glass & grills Frame & glass thickness		
Construction	Fusion welded, thick reinforced vinyl frames Strictest tolerances		
Installation description	Brick to brick Tearout Retrofit		
Interior finish	Casing Jamb extension Mouldings		
Exterior finish	Brickmould Aluminum Capping Colour Selections		
Installation schedule	Guaranteed Delivery & Completion date Flexible timetable for you		
How does the window look & feel? Is it easy to operate?	State of the Art Designs Smooth operation Touch with magnetic screen		
Was the sales rep. professional & knowledgeable?	Minimum 10 years experience SAWDAC Code of Ethics NO Pressure Sales		
Is there any follow-up scheduled or necessary?	Open communications Written Guarantees Written Details		
Checklist for references	Local Customers Homestars Reviews Homeservice		
Extra work & products included in quotation	All materials & Labour Included Quotation is Guaranteed All details written on contract		
Other comments	You will know which windows & doors are best for you and why before you buy		
Terms of sale	All details Written Written guarantees 30 / 30 Guarantee		
Total price	One Price No surcharges No Extra / Hidden charges		